

## Chethan R Mittapalli

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### Education

**Babson College, F.W. Olin Graduate School of Business, Wellesley, MA**

**GPA: 3.72**

**MBA in Entrepreneurship and Finance, May 2014**

**GMAT: 680**

- Babson Consulting Project for **Topsource** – Involved in feasibility study for Retail reclamation service
- VP of Marketing for Babson Venture Capital Investment Competition – Organized North East **VCIC** in Boston
- VP of Finance for Babson Technology Club – Organized **Learn2Code** two day Firehose weekend Hackathon

**IIIT Hyderabad, Hyderabad, INDIA**

**GPA: 8.27/10**

**Bachelor of Technology in Computer Science Engineering, May 2009**

- Worked extensively on Data Mining, Natural Language Processing, Information Retrieval and Extraction projects
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### Experience

**Vicarious, Boston**

**Oct 2012 - Present**

**Cofounder – Product Manager**

- Managed product development and design of vicarious.tv, an online virtual video campus tours solution (web and mobile application) that helps college admissions
- Ensured smooth beta release of product, brought first customers and worked on raising seed capital

**Ascent Capital, Bangalore, INDIA**

**June 2013 – Aug 2013**

**Private Equity Intern**

- Researched and prepared report on typical Private Equity deal cycle for Indian PE firms
- Prepared investment analysis report for a past portfolio company investment in IT from investment to exit
- Analyzed business model and investment potential for a new business unit in existing portfolio company
- Developed a business plan for expansion of education related portfolio companies offerings into infrastructure

**Progress Software India, Hyderabad, INDIA**

**Dec 2009 – Apr 2012**

**Software Engineer - II**

- Worked with a 4-member initial development team in India for Progress Apama, a pioneer in Capital Markets Complex Event Processing System, and expedited the team ownership of the product.
- Developed Apama Studio Product's four major release features in Agile development leading to a 33% increase in sales.
- Recognized for smart awards twice: (1) for 'Smart Patentable Ideas' in Progress Software and (2) for developing Minimum Viable Products for complex systems that decreased development time and cost for customers.
- Analyzed competitor products to gain insights into their business and recommended enhancements to existing Apama product features and develop roadmap to Apama product.
- Mentored and stimulated new Joiners in the company in Java training to enhance product and domain expertise

**Verizon Data Services India, Hyderabad, INDIA**

**Aug 2009 - Dec 2009**

**Software Engineer**

- Involved in production team that built the contracts initiation and viewing tool for Verizon business Contracts.
  - Resolved customer issues, bugs and accessed sensitive customer data in the restricted clean room in production.
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### Business and Technical Skills

- Product Management, Startups, Financial Analysis, Strategy, Business Plans, Agile and Lean Development
  - Analytics, Digital Marketing, SEO, Programming, Data Structures, Algorithms, Data Mining, NLP, Google Analytics
  - R, Tableau, MySQL, Python, C/C++, Java, Oracle, PHP, HTML5, CSS, JavaScript, Shell, Linux, Git, Jira, Wiki, Balsamiq
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### Entrepreneurial Awards

- Won 1<sup>st</sup> place in first Babson Analytics Hackathon sponsored by **Christian Science Monitor** analyzing more than 8M records
- Won 1<sup>st</sup> place in Babson **Startup Scramble** for coming up with a business idea and prototyping over a weekend.
- Selected as Semi finalists in Babson **BETA** challenge for startups among 30 startups
- Won 2<sup>nd</sup> place in Hack Day event in Progress Software for designing a product on company's new objective.